

Ministry of Interior and Novell sign a strategic collaboration agreement

Volker Smid, Novell EMEA President, on his visit to the Czech Republic took a look around Novell's new Prague-based NTS center and signed a strategic collaboration agreement with Minister Ivan Langer

Prague, Czech Republic – June 25, 2008 – In context of a decision of the Government of the Czech Republic, the Minister of Interior Ivan Langer signed a strategic collaboration agreement with Novell Ireland Software Limited as another contract signed with a vendor of state-of-the-art communication technologies. The Ministry of Interior undertook to employ only properly licensed software and promote the use of properly licensed software across all levels of government and education. The agreement is yet another strategic partnership that should result in cost savings for the public administration.

“Through the strategic collaboration agreement we signed with Novell yesterday, we want to promote information and communication technologies in general as well as increasing awareness and knowledge of these technologies among the citizens of the Czech Republic. All existing agreements will now be covered by a simple, transparent and mutually beneficial relationship. We are building a collaboration that should help to improve the use of information and communication technologies in the public administration. This long-term collaboration should also support e-Government services,” stated the Minister of Interior Ivan Langer.

“Novell is very pleased that the Ministry of Interior and Novell entered into this agreement which sets the framework for long term cooperation between Novell and public institutions of the Czech Republic. Novell develops and manufactures infrastructure software which helps many governments to solve their challenge with implementation of eGovernmental solutions. I believe that this Agreement is the first step and a solid base for fruitful cooperation,” quoted Volker Smid, Novell EMEA President on the occasion of signature.

“This moment is very important for Novell in Czech Republic, it sets new horizons for our cooperation with public administration,” quoted Ales Kucera, Country Manager of Novell.

The Strategic Collaboration Agreement defines general conditions and requirements on long-term collaboration between both parties in relation to use of Novell's products by public institutions in the Czech Republic and providing Novell's software product licenses and support to public institutions. The Ministry of Interior and Novell further agreed on potential collaboration in view of the creation of a Clearing Center that would consolidate data about all Novell's products and services to enable the Ministry remote access to a system containing an overview of all Novell's products procured by public institutions.

Volker Smid

Volker Smid serves as President, General Manager of Novell EMEA. He is responsible for the full range of Novell's sales and consulting business across Europe, the Middle East and Africa. Volker Smid was named general manager for Central Europe for Novell in May 2005, responsible for Novell's overall business in Germany, Austria and Eastern Europe. Prior to joining Novell, Smid was senior vice president, EMEA and Asia Pacific, at PTC, where he was responsible for the product life cycle and enterprise content management company's mid-market business. Smid also served as vice president for North America at POET AG, a platform provider for B2B eCommerce and supplier relationship management, and CEO of Prompt Medizinische Informationssysteme, a German software vendor.

He has an MSc in Computer Science – "Diplom- Informatiker (FH)" – from the University for Applied Sciences, Hamburg-Wedel.

About Novell

Novell, Inc. (Nasdaq: NOVL) delivers the best engineered, most interoperable Linux platform and a portfolio of integrated IT management software that help customers around the world reduce cost, complexity and risk. With its infrastructure software and ecosystem of partnerships, Novell harmoniously integrates mixed IT environments, allowing people and technology to work as one. For more information, visit www.novell.com .

For more information, call Novell's Customer Support Center (NCSC) in the CR at +420 283 007 311 or visit <http://www.novell.cz>. Press should visit <http://www.novell.com/pressroom>.

Novell, SUSE and openSUSE are registered trademarks of Novell, Inc. in the United States

PRESS RELEASE



and other countries. *Linux is a registered trademark of Linus Torvalds. All other third-party trademarks are the property of their respective owners.

Press Contact:

Petra Jírovcová

Marketing Manager

Novell-Praha, s.r.o.

+420 724 038 804

E-Mail: pjirovcova@novell.com

Aleš Kacl

Account Manager

Virklis – The Wings Agency

+420 241 742 675

E-Mail: ales.kacl@virklis.cz